Continuing Education Building Costa Rica

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CEMEX Today

Our Strategic Priorities

CEMEX Tomorrow





A lot has happened since we last met

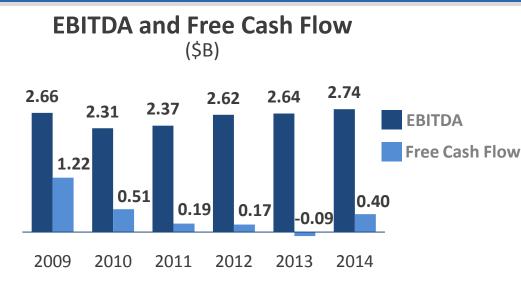


- Passing of Lorenzo Zambrano, our former Chairman and CEO
- Separation of Chairman and CEO roles, with subsequent changes in certain senior management positions
- Reassessed and confirmed our strategy, priorities and expectations
- Volatile environment: oil, interest rates, and the "super" dollar
- Strong and resilient U.S. economy
- Construction activity in Mexico recovering sharply
- Further reshaping of industry landscape



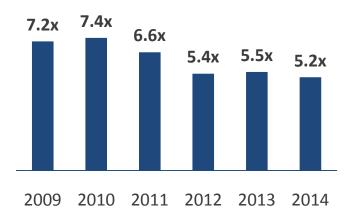
We have made good progress





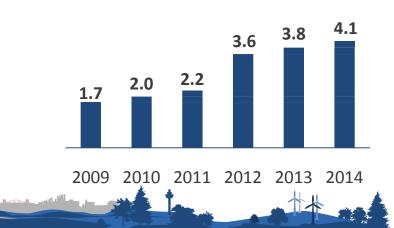


Leverage Ratio (Times)



Asset Sales

(Cumulative \$B)

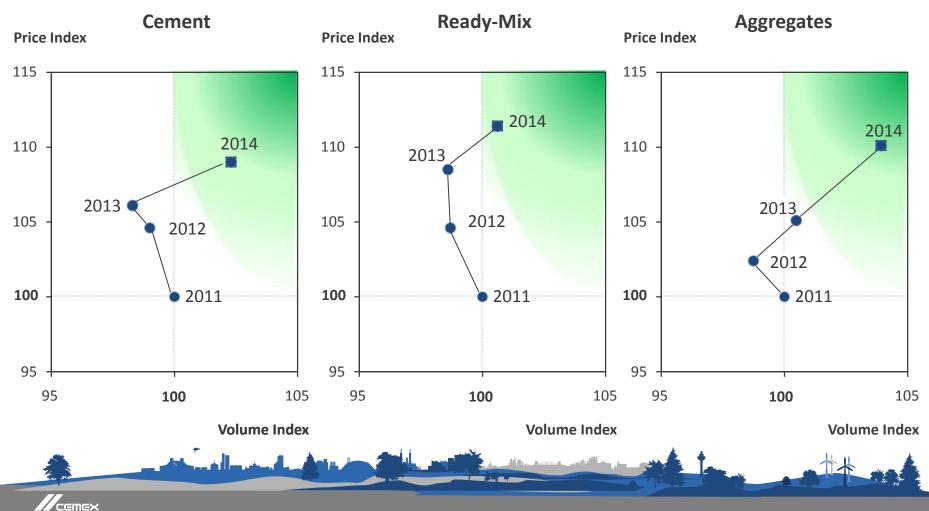


Accelerating volume and price trends in 2014



Consolidated price & volume evolution 2011-2014

(Index 2011 = 100)



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2014 performance shows we are on the right track



- Highest consolidated revenue and EBITDA since 2008
- Highest free cash flow since 2010
- Record volumes sold in some of our core markets
- Total debt dropped by \$1.2B, achieving lowest leverage ratio since 2009, at 5.2x
- Refinanced \$4.8B of debt, and accessed the bank market for the first time since 2009
- Record low SG&A ⁽¹⁾ to sales ratio of 10.5%
- Lowered working capital days to 26, a record low





...but also some powerful tailwinds









CEMEX Today

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CEMEX Tomorrow



A well defined strategy overarching our operating model







A well defined strategy overarching our operating model





Operating Model

Leverage our knowledge and scale to establish best practices and common processes worldwide, in order to operate more effectively and achieve greatest value



...with a clear set of priorities that aligns the entire organization



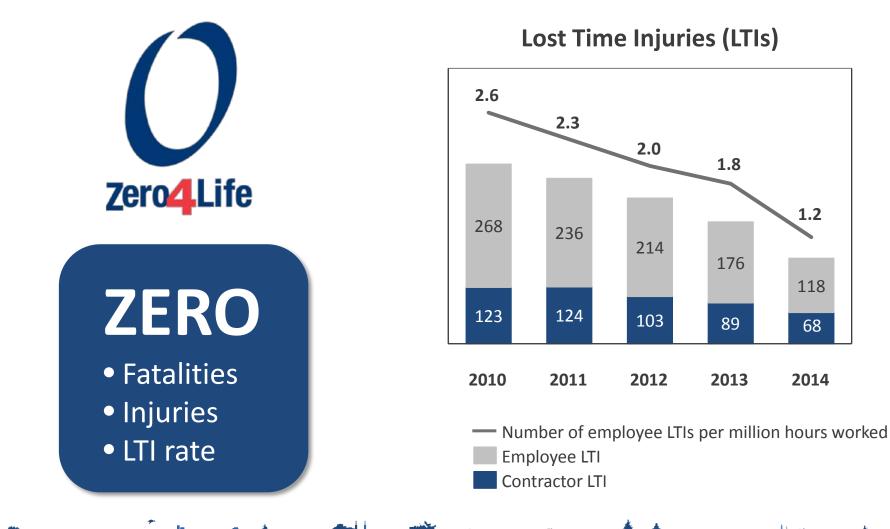


Cemex

Safety is our most important priority

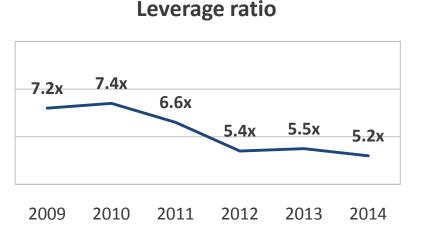
CEMEX





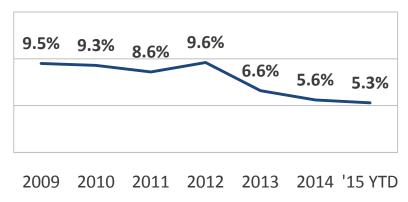
Making progress towards recovering investment grade





Average coupon

(CEMEX's public debt issuances)



Progress so far:

- Returned to the bank market at better terms
- Refinanced ~\$8.2B of debt and extended average life ⁽¹⁾
- Reduced annual interest expense by \$170M ⁽¹⁾
- S&P recently upgraded CEMEX's outlook to "positive"

Going forward:

- Reduce leverage ratio at a faster rate than in prior years
- Lower debt between \$500M and \$1.0B in 2015
- Continue lowering cost of debt

I) Pro forma the use of proceeds from recent notes offerings to redeem and/or repurchase certain '15, '18 and '20 notes

Our customers, core to our mission





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Global networks for a greater global impact





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Portfolio geared towards high growth markets



USA

Strong volume, pricing, and operating leverage translating into solid EBITDA growth

Mexico

Accelerating demand driven by residential and commercial construction, with infrastructure and self-construction picking up

Northern Europe Strong U.K., weak France. Moderate recovery elsewhere

Mediterranean Spain growing again after 6 years of decline Asia Continued growth in the Philippines

Expected 2-year CAGR of cement demand

- Significant growth (> 6%)
- Moderate growth (3% 6%)
- Limited growth (0% 3%)
- Negative growth (-3% 0%)

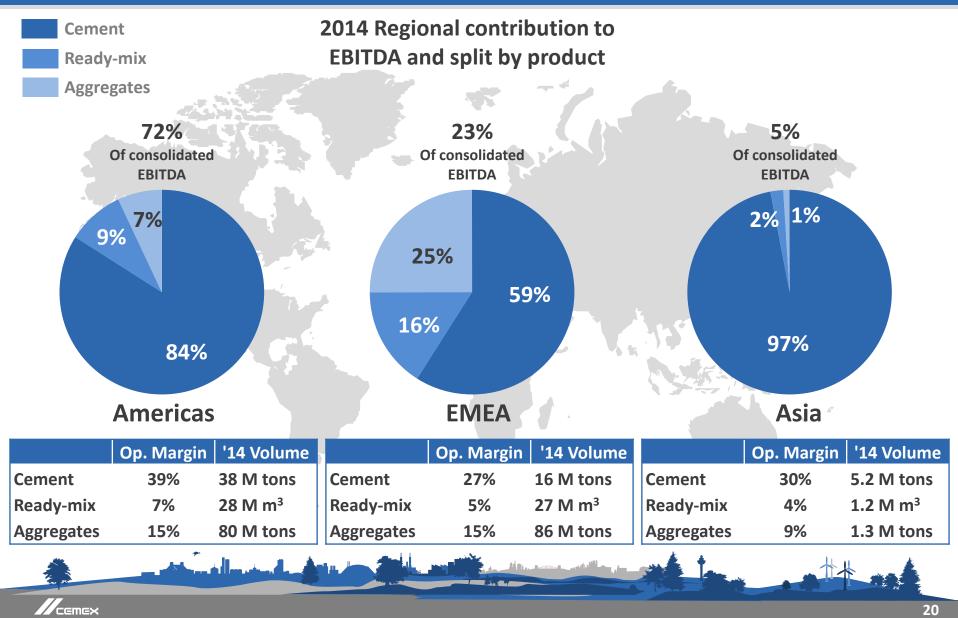
Central and South America & Caribbean

Government support for housing and infrastructure to continue driving demand



The Americas will continue to be the highest contributor to growth







4% Volume growth ('14 – '16 CAGR)

- Ongoing housing recovery in the U.S.
- Recovery in construction in Mexico
- Colombia and Philippines
 volumes continue to thrive

4% Price growth in local currencies ('14 – '16 CAGR)

- Positive **price momentum** in key markets
- Value before Volume initiatives consistently progressing



... along with further efficiencies to deliver profitable growth



>2.5pp EBITDA margin improvement (By 2016)

- Continue to reap benefits from **operating leverage**
- **Cost containment efforts** to improve efficiencies

>20% FCF/EBITDA conversion (By 2016)

- Working capital optimization
- Sale of non-operating assets
- Restrictive allocation of capital expenditures

Responding aggressively to a volatile environment





What you should expect from us



- Generate one of the highest organic growth rates in the industry
- Enhance scope and profitability of our client base
- Continue strengthening our capital structure
- Focus on variables we can control to minimize risk
- Leverage local knowledge globally
- Continue investing and empowering our people, our greatest asset

